

## Supplier Case Study



Stationery, Washroom & Janitorial

## Alisha Cieslak

National Account Director, COS

"Knowing that we have played a role in ensuring members can service clients with the right products makes me incredibly proud of our relationship"



Founded in 1977, COS is an Australian owned & second generation managed family business. The CCI journey with COS commenced in 2015 with the award of Stationery, Washroom & Janitorial contracts. Throughout the partnership, COS have built a strong understanding of the not for profit & community sectors and the opportunity to deliver raised expectations of a business supplies provider.

Alisha explains: "the aligned values towards community and human welfare of our Lyone Foundation and the purpose of CCI are a great match. The ability to offer & distribute a range of business critical products in a commercially sustainable manner to all members, regardless of size, whilst offering local employment opportunities, really stood out to us."

The three way relationship between COS, CCI and members provides a scale across the not for profit & community sectors. This allows COS to invest in the inventory critical to the essential services provided by CCI Members.

## Find out more:

Visit cciservices.org.au or call 1300 559 318.